

Sales and Support Team Sync

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Align your two most important customer-facing teams to best support and create positive experiences for your customers.

Icebreaker

Summary:

Next Steps:

Goals: How are we tracking against them?

Summary:

Next Steps:

Customer feedback: What are customers most excited and frustrated by?

Summary:

Next Steps:

Ongoing suggestions to improve sales and support handoff

Summary:

Next Steps:

Sales update: Important accounts support should keep top of mind

Summary:

Next Steps:

Support update: Accounts that need attention from sales

Summary:

Next Steps:
