

BDR Weekly 1:1

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Use this agenda to support your weekly meeting with each BDR. The primary focus of the meeting should be coaching and development.

WEEKLY

- How was your week?**

Summary:

Next Steps:

- Dashboard Review**

Summary:

Next Steps:

- Call Review**

Summary:

Next Steps:

- What is one thing you are going to try next week?**

Summary:

Next Steps:

MONTHLY

- Do you have any questions about our strategy/product/company?**

Summary:

Next Steps:

- What is one thing you want to get better at? How can I help you?**

Summary:

Next Steps:

- What is the next role that you are aiming for?**

Summary:

Next Steps:
