

BDR Manager/Director Weekly

Generated by [Hypercontext.com](https://hypercontext.com)

Weekly meeting with BDR Manager with their leader to connect, understand team performance, tackle blockers and move projects forward. This template is inspired by conversations with multiple tenured Directors/VPs of Business Development.

WEEKLY

How are you doing?

Summary:

Next Steps:

Any blockers for you or your team? Anything bothering you?

Summary:

Next Steps:

Team updates. Who is doing well? Who is struggling?

Summary:

Next Steps:

Special projects

Summary:

Next Steps:

MONTHLY/QUARTERLY

Who on the team is ready for the next step?

Summary:

Next Steps:

What is the one thing you are working on to advance your career?

Summary:

Next Steps:
